

MEP GIANTS 2010

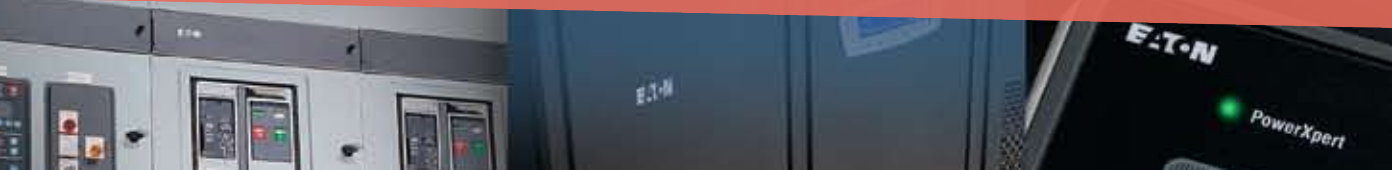
MEP GIANTS BY THE NUMBERS

- Total gross revenue of all MEP Giants for 2010 fiscal year (million): \$17,424.68
- Average total revenue of the MEP Giants (million): \$229.30
- Total MEP design revenue of all MEP Giants for 2010 fiscal year (million): \$3,241.36
- Average MEP design revenue of the MEP Giants (million): \$42.65
- MEP Giants employ: 26,514 full-time engineers; 11,055 MEP engineers; and 3,257 LEED APs
- 66% of the MEP Giants firms subcontract acoustics design to other firms
- 21% of the MEP Giants firms have merged with or acquired another firm in the past year
- MEP Giants firms submitted 1,499 projects for USGBC LEED certification
- MEP Giants firms submitted 231 projects for U.S. EPA ENERGY STAR Buildings label
- 79% of the MEP Giants firms said their biggest corporate challenge during the previous fiscal year was the economy's impact on the construction market
- 17% of the MEP Giants firms are employee owned
- 7% of the MEP Giants firms are public companies
- 76% of the MEP Giants firms are private companies
- 71% of the MEP Giants firms provide Cx services
- 21% of the MEP Giants firms attribute more than 50% of their revenue to renovation and retrofit

Power Distribution

Power Quality

Power Management



GIANTS INDEX

FIRM NAME	RANK	FIRM NAME	RANK
Affiliated Engineers Inc.	8	Matrix Technologies Inc.	66
Alfa Tech Consulting Enterprises	22	M-E Engineers Inc.	20
Baird, Hampton, & Brown Inc.	70	Middough Inc.	13
Bala Consulting Engineers Inc.	72	Newcomb & Boyd	31
Birdsall Services Group Inc.	54	O'Dea, Lynch, Abbattista Consulting Engineers	64
Bridgers & Paxton Consulting Engineers Inc.	35	Optimation Technology Inc.	24
Brinjac Engineering	63	P2S Engineering Inc.	42
BSA LifeStructures	37	PageSoutherlandPage	28
Burns & McDonnell	2	Parsons Brinckerhoff	3
Cannon Design	11	Paulus, Sokolowski and Sartor LLC	68
ccrd partners	21	Peter Basso Assocs. Inc.	49
CJL Engineering	46	POWER Engineers	40
CMTA Inc.	45	PWI Engineering	67
Dynamix Engineering Ltd.	58	R. G. Vanderweil LLP	26
E M C Engineers Inc.	43	R.A. Kamm & Assocs. Inc. dba Kamm Consulting Inc.	74
Ellerbe Becket Inc. , an AECOM Company	39	RDK Engineers	27
Environmental Systems Design Inc.	17	Redding Linden Burr Inc.	71
Erdman Anthony	65	Rist-Frost-Shumway Engineering	61
EwingCole	29	Ross & Baruzzini Inc.	59
EYP Architecture & Engineering	32	Salas O'Brien Engineers Inc. DBA Salas O'Brien	52
Gannett Fleming Inc.	47	Sebesta Blomberg	19
Genesis Engineers Inc.	50	Spectrum Engineers	55
GHT Ltd.	38	SSOE Group	7
Goetting & Assocs. Inc.	57	Stantec Inc.	4
GRW	69	STV Group Inc.	25
H.F. Lenz Co.	33	Syska Hennessy Group	6
HDR Architecture Inc.	5	Teng & Assocs. Inc.	75
Heapy Engineering	30	The Benham Companies LLC (Benham)	9
Henderson Engineers Inc.	10	The RMH Group Inc.	41
Innovative Engineering Inc.	76	The Rock Brook Consulting Group	73
James Posey Assocs. Inc.	48	TLC Engineering for Architecture	16
Jordan & Skala Engineers Inc.	51	TMAD TAYLOR & GAINES	15
KJWW Engineering Consultants	14	Triad Consulting Engineers Inc.	34
KlingStubbins	18	URS Corp.	1
Kohrs Lonnemann Heil Engineers, PSC	60	Westlake Reed Leskosky	44
Korda/Nemeth Engineering Inc.	62	Wick Fisher White	53
M.E. GROUP / design+green	56	Wiley Wilson	36
M/E Engineering, PC	23	X-nth	12

Control and Automation

EATON
Powering Business Worldwide

Visit Eaton.com/consultants to learn more

DESIGN
FEE (\$)

WEB ADDRESS

CORPORATE ADDRESS

www.urscorp.com	600 Montgomery St. , 26th Floor, San Francisco, CA 94111
www.burnsmcd.com	9400 Ward Pkwy., Kansas City, MO 64114
www.pbworld.com	One Penn Plaza, New York, NY 10119
www.stantec.com	10160 112 St., Edmonton, AB, Canada T5K - 2L6
www.hdrarchitecture.com	8404 Indian Hills Dr., Omaha, NE 68114
www.syska.com	1515 Broadway, New York, NY 10036
www.ssoe.com	1001 Madison Ave. Toledo, OH 43604
www.aeieng.com	5802 Research Park Blvd., Madison, WI 53719
www.benham.com	9400 North Broadway, Ste. 300, Oklahoma City, OK 73114
www.hei-eng.com	8325 Lenexa Dr., Lenexa, KA 66214
www.cannondesign.com	2170 Whitehaven Rd., Grand Island, NY 14072
www.x-nth.com	2601 Westhall Lane, Maitland, FL 32751
www.mid dough.com	1901 East 13th St., Cleveland, OH 44114
www.kjvw.com	623 26th Ave., Rock Island, IL 61201
www.ttgcorp.com	320 N. Halstead St., Second Floor, Pasadena, CA 91107
www.tlc-engineers.com	255 S. Orange Ave., Ste. 1600, Orlando, FL 32801
www.esdesign.com	175 West Jackson Blvd., Chicago, IL 60604
www.klingstubbins.com	2301 Chestnut St., Philadelphia, PA 19103
www.sebesta.com	2381 Rosegate, Roseville, MN 55113
www.me-engineers.com	10055 West 43rd Ave., Wheat Ridge, CO 80033
www.ccrd.com	808 Travis St., Ste. 200, Houston, TX 77002
www.atce.com	97 East Brokaw Rd., No. 300, San Jose, CA 95112
www.meengineering.com	150 North Chestnut St., Rochester, NY 14604
www.optimation.us	50 High Tech Dr., Rush, NY 14543
www.stvinc.com	205 West Welsh Dr., Douglassville, PA 19518
www.vanderweil.com	274 Summer St., Boston, MA 02210
www.rdkengineers.com	200 Brickstone Square, Andover, MA 01810
www.pspaec.com	1100 Louisiana, Ste. One, Houston, TX 77002
www.ewingcole.com	100 North 6th St. , Philadelphia, PA 19106
www.heapy.com	1400 W Dorothy Lane, Dayton, OH 45409
www.newcomb-boyd.com	303 Peachtree Center Ave., NE Ste. 525, Atlanta, GA 30303-1277
www.eypae.com	412 Broadway, Albany, NY 12207
www.hflenz.com	1407 Scalp Ave., Johnstown, PA 15904
www.triadcei.com	2740 Rt 10 West, Morris Plains, NJ 07950
www.bpce.com	4600-C Montgomery Blvd. NE, Albuquerque, NM 87109
www.wileywilson.com	127 Nationwide Dr., Lynchburg, VA 24502-4272
www.bsalfeststructures.com	9365 Counselors Row, Indianapolis, IN 46240
www.ghtltd.com	1010 N Glebe Rd., Ste. 200, Arlington, VA 22201

nt

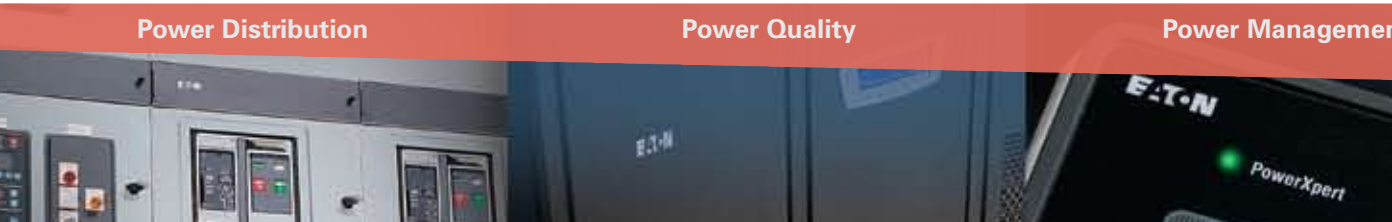
Control and Automation

EATON
Powering Business Worldwide

Visit Eaton.com/consultants to learn more



2010 RANK	FIRM NAME	OWNERSHIP TYPE	TOTAL GROSS REVENUE FOR FISCAL YEAR (\$)	TOTAL MEMP REVENUE
39	Ellerbe Becket Inc. , an AECOM Company	Public	103,557,806	14,369,697
40	POWER Engineers	Employee-owned	198,300,000	14,231,256
41	The RMH Group Inc.	Private	13,800,000	13,800,000
42	P2S Engineering Inc.	Private	15,780,187	13,647,130
43	E M C Engineers Inc.	Private	20,095,000	13,500,000
44	Westlake Reed Leskosky	Private	25,400,000	12,600,000
45	CMTA Inc.	Employee-owned	12,259,000	12,259,000
46	CJL Engineering	Private	11,700,000	11,700,000
47	Gannett Fleming Inc.	Private	286,530,000	11,565,000
48	James Posey Assocs. Inc.	Private	11,400,000	11,400,000
49	Peter Basso Assocs. Inc.	Employee-owned	11,000,000	11,000,000
50	Genesis Engineers Inc.	Private	24,200,000	10,500,000
51	Jordan & Skala Engineers Inc.	Private	11,845,000	9,495,034
52	Salas O'Brien Engineers Inc. DBA Salas O'Brien	Private	10,875,000	9,243,750
53	Wick Fisher White	Private	10,000,000	9,000,000
54	Birdsall Services Group Inc.	Private	55,000,000	8,200,000
55	Spectrum Engineers	Private	8,075,292	8,075,292
56	M.E. GROUP / design+green	Employee-owned	7,980,000	7,980,000
57	Goetting & Assocs. Inc.	Private	7,858,413	7,858,413
58	Dynamix Engineering Ltd.	Private	7,840,851	7,840,851
59	Ross & Baruzzini Inc.	Private	18,609,840	7,500,000
60	Kohrs Lonnemann Heil Engineers, PSC	Private	8,874,815	7,366,096
61	Rist-Frost-Shumway Engineering	Private	7,800,000	7,000,000
62	Korda/Nemeth Engineering Inc.	Private	11,280,000	6,838,000
63	Brinjac Engineering	Private	10,334,834	6,376,592
64	O'Dea, Lynch, Abbattista Consulting Engineers	Private	6,151,046	6,151,046
65	Erdman Anthony	Employee-owned	36,476,000	6,111,000
66	Matrix Technologies Inc.	Private	19,200,000	5,760,000
67	PWI Engineering	Private	5,700,000	5,700,000
68	Paulus, Sokolowski and Sartor LLC	Private	26,300,000	5,400,000
69	GRW	Employee-owned	33,405,000	5,100,000
70	Baird, Hampton, & Brown Inc.	Private	7,600,000	4,560,000
71	Redding Linden Burr Inc.	Private	4,429,483	4,429,483
72	Bala Consulting Engineers Inc.	Private	9,500,000	4,400,000
73	The Rock Brook Consulting Group	Private	4,000,000	4,000,000
74	R.A. Kamm & Assocs. Inc. dba Kamm Consulting Inc.	Private	3,800,000	3,800,000
75	Teng & Assocs. Inc.	Private	68,706,425	3,500,000
76	Innovative Engineering Inc.	Private	7,000,000	1,500,000



Power Distribution

Power Quality

Power Management

DESIGN
FEE (\$)

WEB ADDRESS

CORPORATE ADDRESS

www.ellerbebecket.com	800 LaSalle Ave., Minneapolis, MN 55402
www.powereng.com	3940 Glenbrook Dr., PO Box 1066, Hailey, ID 83333
www.rmhgroup.com	12600 W. Colfax Ave., Ste. A-400, Lakewood, CO 80215
www.p2seng.com	5000 East Spring St., 8th Floor, Long Beach, CA 90815
www.emcengineers.com	143 Union Blvd., Ste. 350, Lakewood, CO 80228
www.wrlsdesign.com	925 Euclid Ave., Ste. 1900, Cleveland, OH 44115
www.cmtaegrs.com	10411 Meeting St., Louisville, KY 40053-0594
www.cjlengineering.com	1555 Coraopolis Heights Rd., Ste. 4200, Moon Township, PA 15108
www.gannettfleming.com	207 Senate Ave., Camp Hill, PA 17011
www.jamesposey.com	3112 Lord Baltimore Dr., Baltimore, MD 21244
www.peterbassoassociates.com	5145 Livernois Rd., Ste. 100, Troy, MI 48098
www.geieng.com	1850 North Gravers Rd., Ste. 300, Plymouth Meeting, PA 19462
www.jordanskala.com	4275 Shackelford Road, Ste. 200, Norcross, GA 30093
www.salasobrien.com	305 South 11th St., San Jose, CA 95112
www.wfweng.com	111 S. Independence Mall East, Ste. 400, Philadelphia, PA 19106
www.birdsall.com	2100 Hwy. 35, Old Mill Plaza, Sea Girt, NJ 08750
www.spectrum-engineers.com	324 South State St., Ste. 400, Salt Lake City, UT 84111
www.megroup.com	2820 N. 48th St., Lincoln, NE 68504
www.goetting.com	12042 Blanco Rd., Ste. 200, San Antonio, TX 78216
www.dynamix-ltd.com	855 Grandview Ave., 3rd Floor, Columbus, OH 43215
www.rossbar.com	6 South Old Orchard Ave., St. Louis, MO 63119
www.klhengrs.com	1538 Alexandria Pike, Ste. 11, Ft. Thomas, KY 41075
www.rfsengineering.com	71 Water St., Laconia, NH 03246
www.korda.com	1650 Watermark Dr., Ste. 200, Columbus, OH 43215
www.brinjac.com	114 North 2nd St., Harrisburg, PA 17101
www.olace.com	50 Broadway, Hawthorne, NY 10532
www.erdmananthony.com	2165 Brighton Henrietta Town Line Rd., Rochester, NY 14623
www.matrixti.com	1760 Indian Wood Circle, Maumee, OH 43537
www.pwius.com	327 North 17th St., Philadelphia, PA 19103
www.psands.com	67B Mountain Blvd. Extension, Warren, NJ 07059
www.grwinc.com	801 Corporate Dr., Lexington, KY 40503
www.bhbinc.com	6300 Ridglea Place, Ste. 700, Fort Worth, TX 76116
www.rlbengineers.com	801 Travis St., Ste. 2000, Houston, TX 77002
www.bala.com	443 South Gulph Rd., King of Prussia, PA 19406
www.therockbrook.com	2351 US Highway 130, Ste. 2, PO Box 900, Dayton, NJ 08810-0900
www.kammconsulting.com	1407 West Newport Center Dr., Deerfield Beach, FL 33442
www.teng.com	205 N. Michigan Ave., Chicago, IL 60601
www.innovativeengineering.net	1971 Route 34, Wall Township, NJ 07719

nt

Control and Automation

EATON
Powering Business Worldwide

Visit Eaton.com/consultants to learn more

Rising

World class support. Eaton offers a full range of power management solutions, both for new construction and the modernization of existing construction. We are committed to helping you achieve your greatest potential, and rise to a whole new level of success.



Powering Business Worldwide



above the Rest

Power distribution

Electrical services

Power quality

Control and automation

Power management

Eaton.com/consultants

Rising

World class support. Eaton offers a full range of power management solutions, both for new construction and the modernization of existing construction. We are committed to helping you achieve your greatest potential, and rise to a whole new level of success.



EATON

Powering Business Worldwide

Products and Services that Go Above and Beyond

For more than a century, Eaton has been leading the industry in the creation of new and innovative products. As the needs and demands of electrical power systems change and grow, so does our portfolio of products. We've even extended our reach beyond traditional energy, providing solutions that harness solar and wind power, and ultimately result in greater sustainability.

Eaton provides this level of innovation to a growing number of markets, including Water Wastewater, Universities, Schools, Hospitals, Government Facilities, Industrials and Renewable Power installations. Working closely with you, we're able to identify power management solutions to make the systems you design more reliable, efficient and safe.

Eaton can also help you achieve the sustainability requirements being set for electrical systems. We provide solutions that will help qualify the buildings you work on for Leadership in Energy and Environmental Design® (LEED) credits through the U.S. Green Building Council®. And Eaton's Engineering Services & Systems engineers are available to assist your efforts at your customer's facilities through a complete range of on-site services including: retrofits, modernization, analysis and emergency services.

Working closely with you, we can take the complexity out of power management. Together, we can meet every challenge and help you rise above the rest. To learn more about Eaton, visit Eaton.com/consultants.

Reliability
Efficiency
Safety



Doug Dillie

Industry Manager -
Electrical Consultants

Congratulations to our MEP Giants Winners

Eaton Corporation is proud to once again sponsor *Consulting-Specifying Engineer's* Giants article. Congratulations to the firms listed as CSE's Giants. You are the ones who have risen to the challenges and who today stand above the rest.

Our companies are part of an industry that is constantly changing and evolving. By becoming a Giants, you've proved that you see change as an opportunity, not as an obstacle. At Eaton, we share this vision and are continually innovating our business to better serve and support you.

Eaton has a long history of excellence in the electrical business. Through the years, our "Consulting Application Guide" has been the leading design/application guide in the industry. Eaton's Consultant and Engineers website, Eaton.com/consultants, provides easy access to this resource as well as additional educational and application tools to help you design and specify complete electrical distribution systems.

Now Eaton can also provide complete BIM models for most of our standard products, as well as customized models for our 'engineered to order' products; including LV and MV switchgear, switchboards, MCCs and busway.

Eaton is committed to supporting the efforts of the consulting engineer in the marketplace. We have over 50 application engineers across the U.S. and dozens more around the globe that are dedicated to supporting your needs locally.

Once again, congratulations to this year's Giants on your success in Rising above the Rest. Eaton Corporation has been privileged to support you along the way, and we look forward to working with you in the future.

To contact us, call your local Eaton Application Engineer, visit us at Eaton.com/consultants or send us an e-mail at ConsultantSupportEG@eaton.com.

Regards,
Douglas A. Dillie
Industry Manager, Electrical Consultants
Eaton Corporation